

Target Pro for trading, services companies and distributing companies

Target Pro is an integrated accounting and inventory system (CRM system) specially designed for all trading and services companies Target Pro is an accurate, logical, flexible and user friendly system.

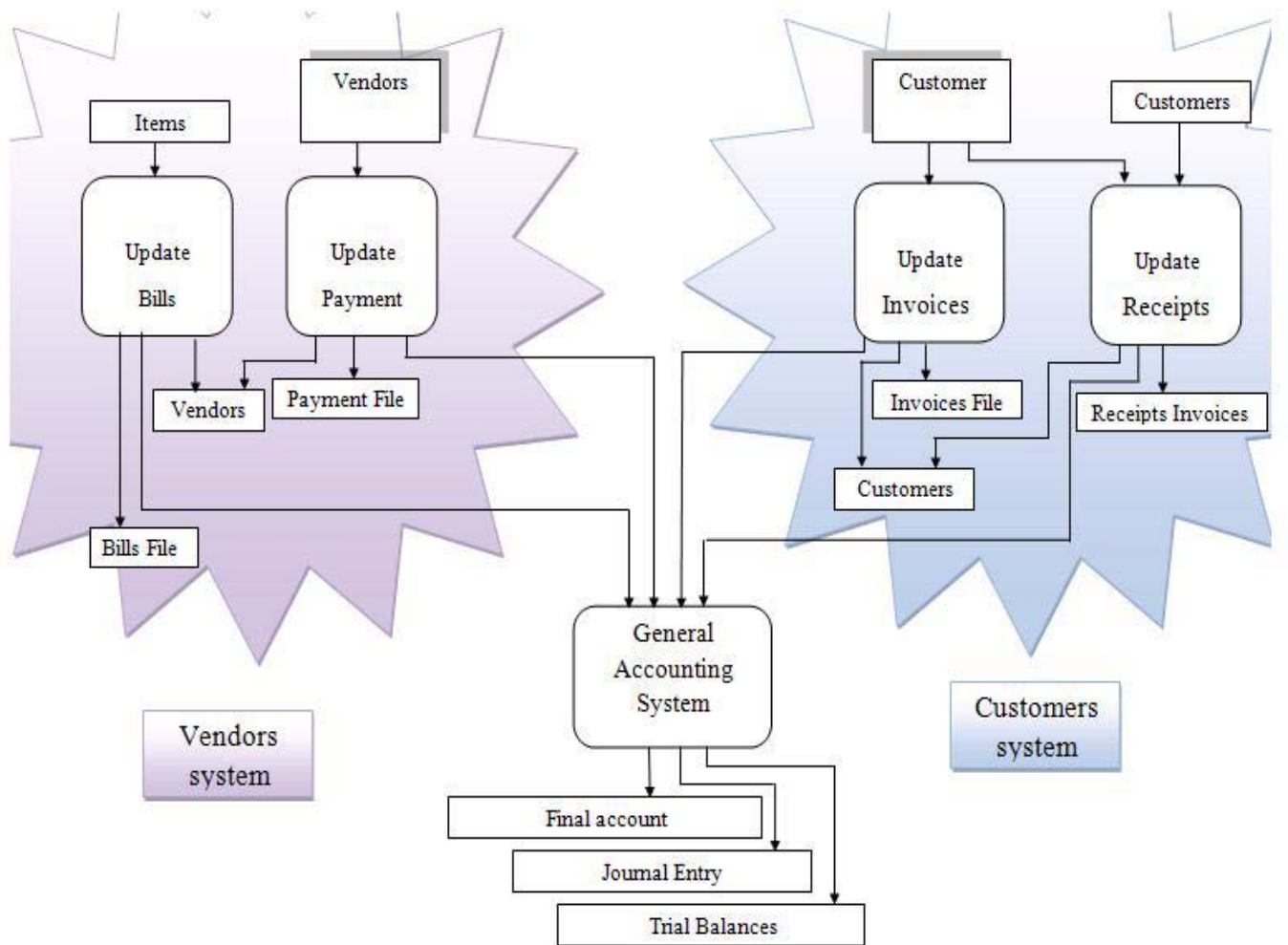
Target Pro doesn't need any special computer skills or pre knowledge of accounting or inventory systems.

Target Pro system automatically Creates journal entries and issues suitable transaction affecting accounting balances and item's on hand quantities automatically according to the accounting rules without any user interference so Target Pro considered the most powerful , flexible and easy automated system .

We offer the ideal Solutions for automated system

Target Pro system consists of integrated subsystem works in one stream:

- 1- Account receivable**
- 2- Account payable**
- 3- Items and Inventory**
- 4- General ledger**
- 5- Banking system**
- 6- Salesmen and distribution system**



First: Account receivable

The most important features of the system

- Recording all customers date with the suitable currency.
- The system allows recording cash invoices and credit invoices.
- The ability to make customers returns according to existing sales invoice or without. There are many price categories.
- The ability to price items with most recent selling price to specific customer.
- Numbering sales invoice and its returns either automatically or manually.
- The ability to automatically issue cash Recite in case of cash selling.
- Allowing issuing Recievment with amount more than the total of invoices payment.
- The ability to make customer payment through sales invoice.
- Following up customer payment on invoice or on account and updating customer balances.
- Prevent selling when customer exceeding credit limit.
- Recording customer's orders.
- The ability to issue invoices according to customers orders and reserving the required quantities from the stokes.
- The system automatically make issue document with selling invoices and addition document at recording customers returns.
- Instant updating in stores items balances.
- The system tracks items balance which allowed to be sold.
- The system displays the units of invoice items sold.
- The ability to display the sold item price included sales tax.
- Instantaneously update general accounts by generating ledger entries.
- The ability to know the invoice posting status.
- The system has salesmen subsystem which allow multi salesmen for customer and calculate salesmen commission according to the rules .
- Accurate tracking of customers checks tell the collection.
- The ability to use Barcode Reader to record item code or serial number.
- One Statement for customer if he is a Vendor at the same time.

Most important reports

- Customer data
- Customer list
- Sales Invoices
- Item received document
- Customers Invoices Summery
- Sales Invoices by customer
- Sales Invoices with tax
- Sales Invoices with commercial tax
- Sales Invoices by areas
- Sales Invoices by salesman
- Detailed Sales Invoices
- Sales Invoices by geographic location
- Detailed sold items with in certain time
- Total sales within time
- Total sales {monthly – quarterly – annually}
- Customer returns
- Sales Journal
- Summery of customers returns
- List of Invoices settlements
- List of total Receipt
- Recite of cash or Checks payments
- List of payments checks
- Customers statement for any period
- Customers Trial balance
- Customers transactions
- Salesman statement
- Salesman commissions according to sales amount
- Tracking List of purchase orders
- List of opened purchase order and close purchase order
- Detailed item list of purchase orders
- List of tracked letters of credit
- Letters of credit which items has been delivered
- Letters of credit which will be cashed

Second: Account payable

The most important features of the system

- Recording all vendors date with the suitable currency.
- The system allows recording cash bills and credit bills.
- The ability to make vendors returns according to existing purchase bills or without.
- The ability to update item cost automatically according to the bill purchase price.
- Numbering purchase bills and its returns either automatically or manually.
- The ability to automatically issue cash payment in case of cash purchase.
- The ability to make vendors payment through purchase bills.
- Following up vendor's payment on bills or on account and updating vendors balances.
- The system generates document addition when recording purchases bill and generates issue document when recording purchasing returns automatically.
- Instant updating in stores items balances.
- The system displays the units of bills items.
- Instantaneously update general accounts by generating journal entries.
- Possibility of using deferent discount types in the bill.
- The ability to know the bills posting status.

Most important reports

- Vendors data
- Vendors list
- Purchase bills list
- Vendors returns list
- Detailed purchases list
- Purchases list by vendor
- Summery of vendors bills
- Summery of vendors returns
- List of total purchase amounts and total items quantity
- List of total payments
- List of receipt checks
- Vendor statement for a period
- Vendors Trial balance
- Vendors transactions

Third: Items and Inventory

The most important features of the system

- Items are grouped and organized in main categories and sub categories.
- The ability to code the items with cretin number of character.
- The ability to code the items either with Arabic or Latin character.
- Searching the items file by code or by name.
- Assign a primary vendor for each item and ability to Assign vendor code item.
- The system can handle Inventory and services Items.
- The system can assign item costing (average cost – FIFO - LIFO).
- The ability to record item serial number.
- The ability to record item expiration date.
- The ability to assigning period before the expiration the Items to warning during it.
- The system allows multiple Recording and printing price offers for customers.
- Using different items units in any transaction.
- The system uses multiple price categories.
- The system can update price categories for different item units.
- The system update Items on hand quantities automatically.
- The ability to record (minimum level - Reordering level - maximum level) for each item.
- The ability to record sales tax ratio for each item and implement in invoices.
- Each item has a purchases account and return purchases account.
- Each item has sales account and return sales account.
- When recording a new bill the system generates journal entry on item purchase cost account.
- When recording a new return bill the system generates journal entry on item return purchase cost account.
- When recording a new invoice the system generates journal entry on item sales account.
- When recording a new return invoice the system generates journal entry on item return sales account.
- The system tracks issue addition, adjustment and transform transactions.
- Monitoring on hand quantities for any item at any time.
- The ability of recording the actual items on hand quantities and the system will generate issue adjustment or addition adjustment.

Optional systems in Target accounts system:

1- Tracking serialized Items

- The system can record item's code by barcode reader directly.
- The ability to Recording item purchase date with item serial number and the Vendor and Recording selling date with the customer and warranty period for customer so the system can display if the item within warranty or not Printing Report which tracks item's serial Transaction (purchasing – selling – returning – Fixing).
- Printing Receipt document with serials.

2- Tracking Items with expiration date

Recording Items expiration date and so the system can track the following :

- Compose a Expecting the leading time for expiration date.
- Items about expiration.
- Expired Items.

3- compound item and make recipes

- Compose a compound item from basic Items with specific rations.
- Making batch processing for composed item and generate issue document for basic material and addition document for the manufactured composed items automatically.

Most important reports

- **Item transaction history list.**
- **Basic item data**
- **Items on hand quantities in different stores**
- **Issue and addition document**
- **Stocks Transactions document**
- **Items Price list**
- **Items profit**
- **Expired Items list**
- **Items reached reorder level list**
- **inventory stocktaking list**
- **inventory stocktaking list with system on hand quantity and with actual quantity**
- **inventory stocktaking list with system on hand quantity**
- **Items list to Recording actual quantities**
- **Items Transactions within period**
- **Items summery Transactions during period**
- **Items summery Transactions with item's categories and actual quantity**
- **Items summery Transactions with item's categories and actual quantity with cost price**
- **Items composition reports**
- **Items serials tracking reports**
- **Items serial transaction history list**
- **List of Item's Barcode labels**
- **Average deprecations**
- **List of reorder items**

Fourth: General ledger

The most important features of the system

- Possibility of coding accounting chart up to (18 digit) for the account.
- The user format the accounting chart through several levels of scalable and structural way.
- The user assigns proper currency for account.
- Registration of journal entries using multi currencies using currency exchange rate.
- Automatically renumbering of daily journal entries.
- Extraction of the Balance Sheet and Operating Account and Profit And Loss Account at any time of the year.
- Registration opening balances.
- Getting balances at any time without posting the transaction.
- Handling Of journal adjustments.
- Possibility of using multiple currencies in the same entry.
- Generating journal transaction from tow ways :-

First: Automatically

When editing a transaction such as (invoices-debit note –purchases- credit note -receipts- payments). TARGET generate the proper journal entries that are registered in the system

- Update the account balances upon registration of journal ledger without the need for posting.
- Can extract the final accounts Balance Sheet and Operating Account and Profit And Loss Account at any time.
- Closing of the financial year automatically and extracting journal entry resulting from the closure.

Second: manually

Through the system journal ledger for special situation, such as: (selling and assets).

- Could not register and unbalanced journal entries.
- TARGET system allows registration opening balances of accounts and generates the proper journal entries.

Most important reports

- Balance Sheet.
- Balance audit MAT and balances.
- Accounting chart.
- Journal Entry.
- Summary of Journal Entry.
- Operating Account list.
- Profit and Loss Account list.
- Accounts balances list.

Management reports

- total Sales (monthly – quarterly – yearly)
- total Sales profit (monthly – quarterly – yearly)
- Financial statement which includes : (turnover rate – liquidity rate)
- Operating statement as (net profit / sales – net profit / capital).
- Estimate Budget included (Estimate profit and loss – Estimate comparison Budget – Estimate comparison profit and loss).

Fifth: The banking system

Banking System it is a user friendly financial tracking system of payable notes, receivables notes, cash and banks balances account. The system generates the appropriate Journal Entry.

The most important features of the system

- The system is follow-up checks (deposit-collection-charging - recovery).
- System allows multiple fund and currencies.
- The system audit works with the banks statements.
- The system generates the appropriate Journal Entry of each (a check-cash cycle) transactions.

First: the check cycle

- Receiving the check through the from the Receipts.
- Accumulation checks in the portfolio checks.
- Collecting checks and depositing in the cash account through the recording of the bank notice.

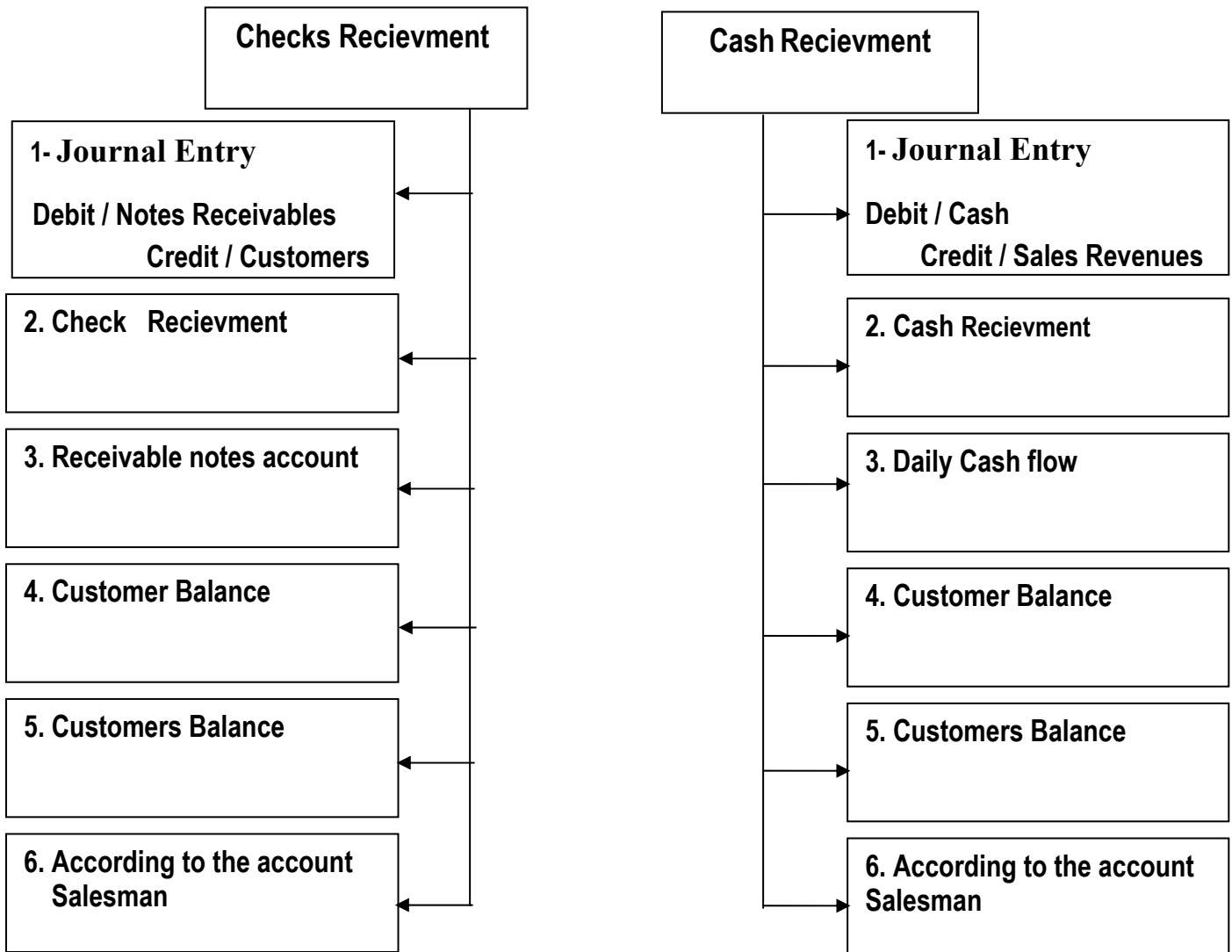
Second: the cash cycle

- Receiving the cash through the from the Receipts.
- Collecting cash and depositing in the current account.

Most important reports

- Daily Cash flow.
- List of the cash transaction, checks and deposit portfolios.
- Bank Notices.

The chart below shows how target prose's the cash and receipts in terms of whether or checks



Sixth: the salesmen

The most important features of the system

- The Target Pro has salesmen subsystem which allow multi salesmen for customer and the system can calculate salesmen commission with 4 rates of commission s.
- Also the user can select one commission policy from the following 5 commission policies :
 1. Salesmen commission on sales includes sale taxes.
 2. Salesmen commission on sales without sale taxes.
 3. salesmen commission on sales includes sale tax deducted customer returns with sales taxes .
 4. Salesmen commission on sales without sale tax deducted customer returns without sales taxes.
 5. Salesmen commission on collected sales.
- Salesmen can be hired on salary and commission base or commission only.

Most important reports

- Salesmen list details.
- Commission list details.
- Sales invoices for a salesmen grouped by customer.
- Total sales of salesmen grouped by salesman.
- Salesman transaction report.
- Total item **quantity sold by Salesman.**
- Salesmen commission list based on collected sales.
- Salesmen commission list based on sales.